



Core team member, Business Development

ABOUT EnergyTrack

Are you passionate about sustainability and technology? Do you believe in the power of data to drive meaningful change? If so, EnergyTrack is the place for you. We are a Vienna-based startup, focused on revolutionising the way businesses and organisations understand and manage their energy consumption.

EnergyTrack isn't just a company; we are made up of a mission-driven team committed to energy efficiency. We aim to empower our clients with the tools and insights they need to make informed energy choices, reduce waste, and contribute to a more sustainable future. Our platform offers real-time analytics, cost projections, and tailored recommendations, all designed to promote responsible energy consumption.

We're proud to be supported by the Austrian Wirtschaftsservice (AWS) and are currently running pilot projects with several organisations and businesses. We aim to enter the market mid-2024 and as we prepare to expand our reach and deepen our impact, we're on the search for talented, like-minded individuals to join our dynamic team.

WHO ARE WE LOOKING FOR?

We are looking to fill a core role within our team. You should be fluent in German and English and based in Vienna. Interested or working in the fields of sales, partnership management, business strategy, business funding and/or investment. You should be comfortable to work proactively with an entrepreneurial and flexible mindset, reliable in delivering on commitments, and take part in our direct and open communication culture.

BENEFITS

- Vibrant team, purpose-driven business, entrepreneurial focus
- A chance to shape and bring something new and meaningful to the world
- Potential access to Vienna co-working spaces depending on commitment level (Impact Hub Vienna, Talent Garden and Climate Lab)
- Part of the remainder of the AWS First International Incubator program including workshops and additional mentoring for free
- Option to join further programmes and incubators as part of the core team.
- Part time engagement of 16+ hours per week, with intention to increase
- 2 months initial arrangement, with intention to extend and grow
- Remuneration: 800EUR per month

WORKSHOPS TO ATTEND

The AWS funding comes with the obligation for the team to attend some workshops. The MUST workshops for you as a team member would be on:

- December 1st and 2nd (all day)

WHAT NEXT?

If you are interested, please send your CV, short intro and any further references via email to kyle.yong@energytrack.eu (Linkedin profiles can be used as a CV as well) by Nov 19th, 2023.

Website: www.energytrack.eu